OPPORTUNITY ZONES



Rural Maryland Council December 12th Annapolis, Maryland 21401

Community Development: **The Promise of Opportunity Zones**Windward

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Maryland Department of Housing and Community Development



www.dhcd.Maryland.gov



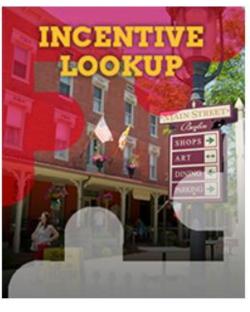
Maryland Opportunity Zones





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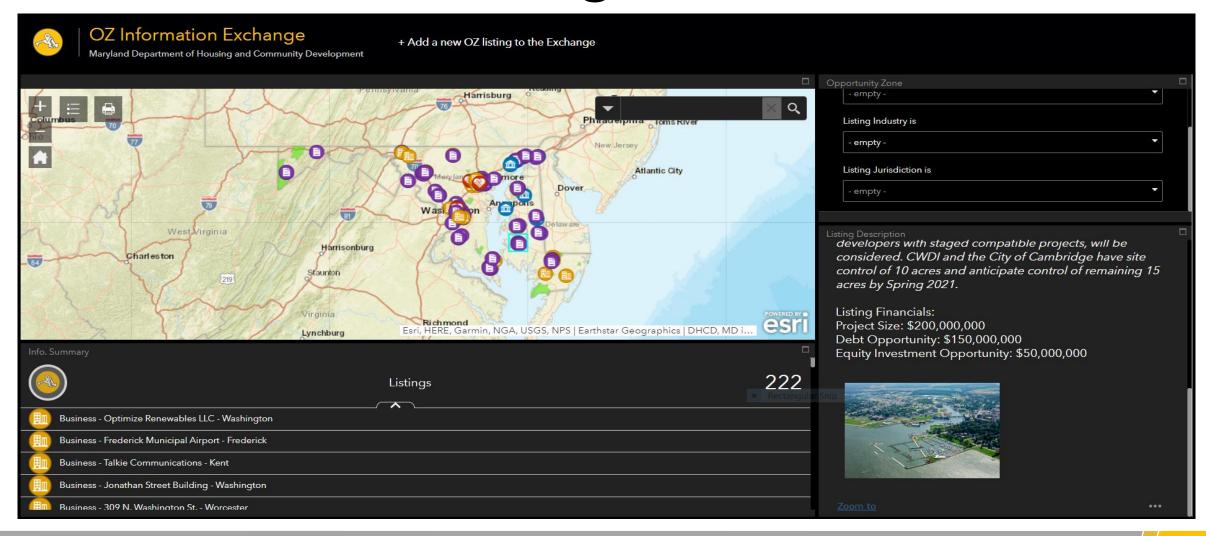




In keeping with Governor Larry Hogan's goal to make Maryland's Opportunity Zones the most competitive and attractive in the nation, the State of Maryland will support Opportunity Zone investment and projects through a wide variety of programs. These proven and effective resources can assist with all phases of development for a wide variety of projects.



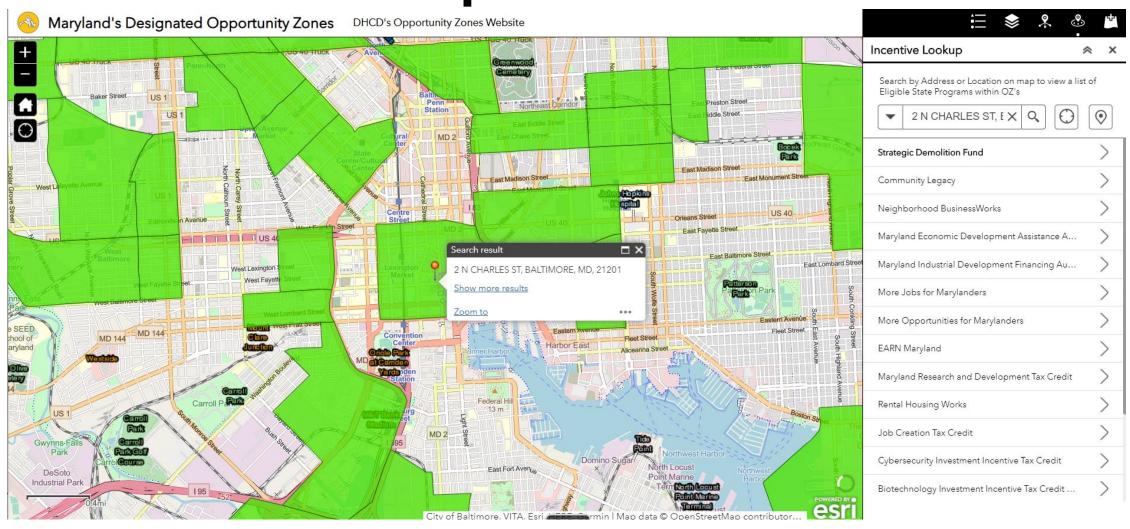
Information Exchange



OZ Resources



Incentive Lookup Tool









Vacant buildings

affordable apartments



INVESTMENT

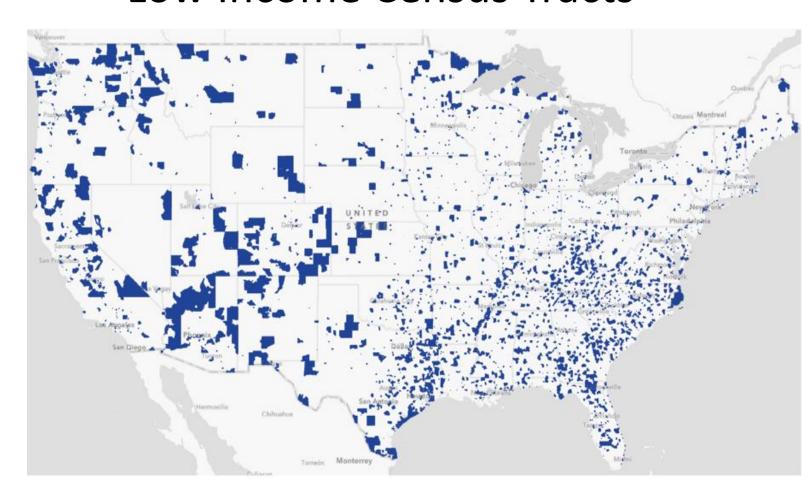
\$6.1 trillion

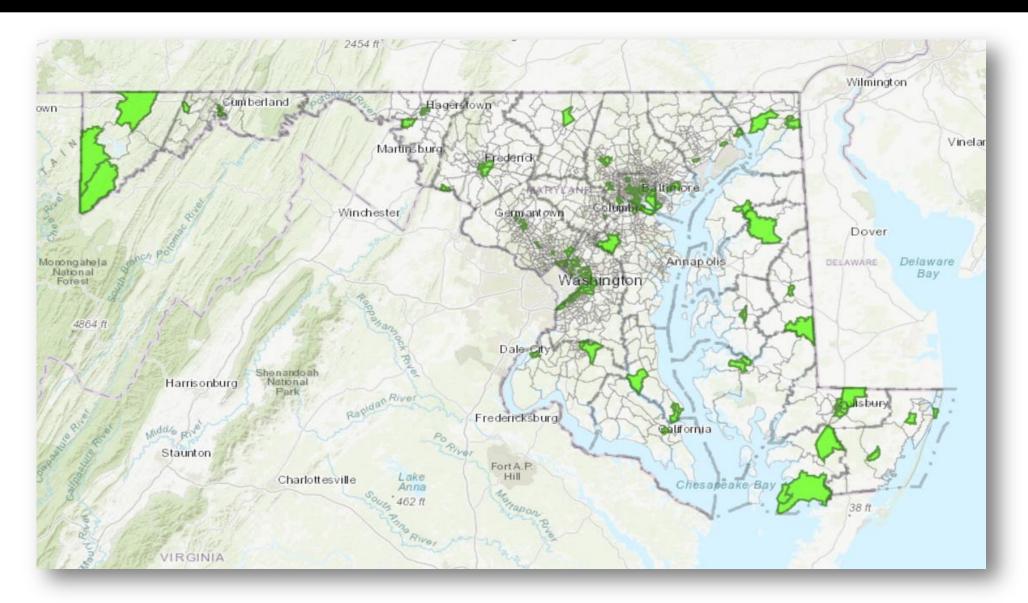
unrealized capital gains 2017



Investor (Capital Gain)

Low Income Census Tracts







Three capital gain incentives

TAX DEFERRAL

 No taxes due until 12/31/2026 or sale of OZ investment.

TAX REDUCTION

- 10% reduction for 5 YR hold.
- Additional 5% reduction for 7 YR hold.
- 12/31/2026 taxes are DUE.

TAX EXEMPTION

• 10 YR hold, 100% exemption on capital gain.



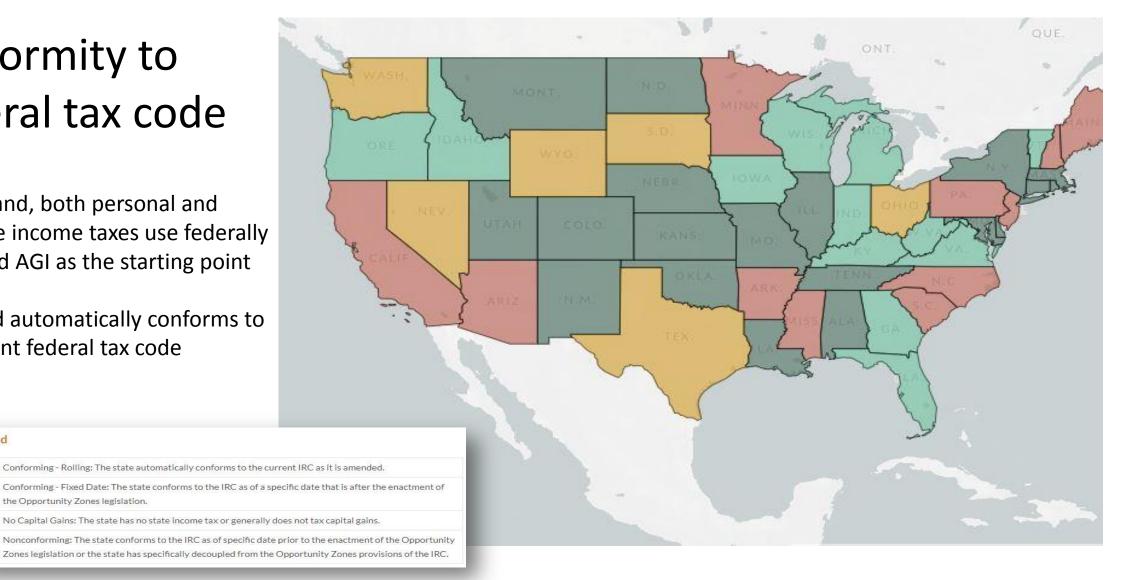


Conformity to Federal tax code

- In Maryland, both personal and corporate income taxes use federally calculated AGI as the starting point
- Maryland automatically conforms to the current federal tax code

the Opportunity Zones legislation.

Legend









Investor (Capital Gain)

 Investor elects for deferral by completing IRS
 Form 8949



OZ Fund (Partnership / Corporation)

- Invest 90% of funds into QOZB
- Funds self certify with IRS Form 8996





Single Asset Real Estate

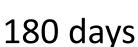
 Substantially improve real estate (100% of Building value)

11

 31 month written expenditure plan







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Operating Business

- 50% revenue in OZ
- 70% assets in OZ
- 40% active intangible property
- Not a "sin" business
- < 5% nonqualified financial property



Abandoned brush factory

83 modern, affordable apartments





Neighborhood Business Works program

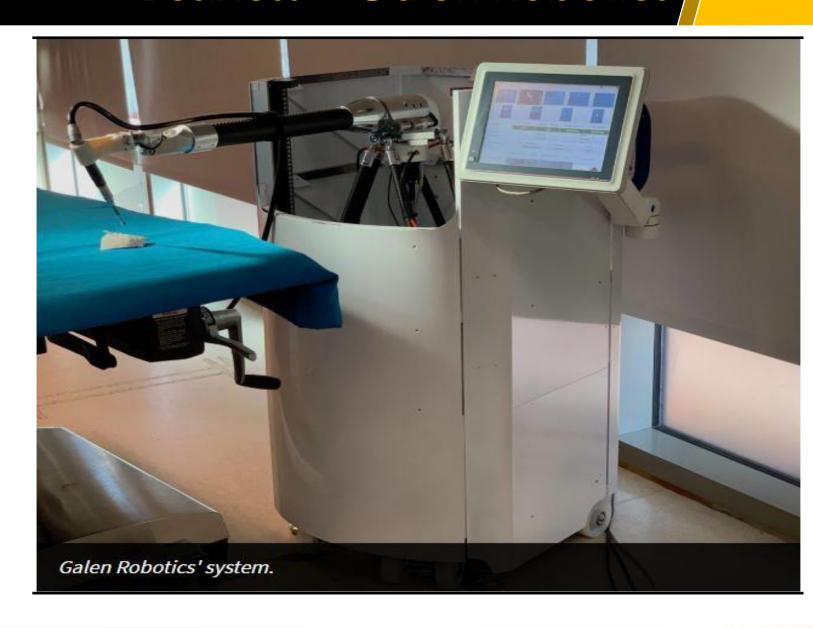
\$500,000 loan for growth capital







Verte Opportunity Fund invests in Galen Robotics based in Baltimore's Pigtown.









Abandoned chemical factory

Retail & office development



DHCD

- Neighborhood Business Works
- Rental Housing Works
- Strategic Demolition Fund

COMMERCE

OZ Enhancement Tax Credits

LABOR

Opportunity Works , workforce training funds

MARYLAND DEPARTMENT OF HOUSING AND COMMUNITY DEVELOPMENT



Assessment / Prospectus

Link:

OZ Investment Prospectus Guide

https://www.acceleratorforamerica.com/OZGuide

Baltimore City's

https://www.acceleratorforamerica.c om/sites/default/files/2019-03/baltimore-md.pdf





Connecting

Hold local forums & meetings

Supporting

Expedite projects, contribute assets / \$\$, incentives



Contact

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12/9/2019 Kenneth C. Holt, Secretary

OPPORTUNITY ZONES



Thank You!